



LINDSAY VOLLMAR

Sales & Operations Planning
Consultant

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Denver, CO, USA

EXPERTISE

Sales, Inventory, &
Operations Planning (SIOPI)

Change Management

New Process Development &
Implementation

Master Scheduling

Data Analytics for Business
Decision-Making

Resource Planning

MRP System Use

Material Planning

Professional Summary

Results-driven operations professional with expertise in SIOPI (demand/supply balancing) and scheduling across diverse tech-based organizations. Passionate about using analytics and people-centric approaches to streamline operations, foster collaboration, and align sales and operations plans with business goals. Committed to supporting businesses that positively impact society, whether through sustainable products, advancements in space exploration, national security initiatives, or other impactful endeavors.

Key Experience

SIOPI Process Implementation

- Implemented new SIOPI processes within seven different organizations across multiple industries
Established roadmaps, identified resourcing needs, highlighted roadblocks, prioritized projects, held educational sessions
- Enabled leadership to make data-driven business decisions related to balancing supply, demand, and financial goals, as well as mitigating risk for 18-24 month planning horizons
Example: Drove \$8M cash flow savings and inventory reduction through new master scheduling tools & processes (SpaceX)
- Drove cross-functional process improvements
Example: Master scheduling inputs/outputs, financial forecast synergies, MRP signal accuracy (SpaceX, L3 Harris, Frontgrade)

Bridging Strategy & Execution (Effective Communication)

- Used data integrity & ownership, as well as a set cadence of cross-functional, agenda-driven discussions with clear data-driven visuals to improve communication of priority and executive-level direction down to execution-level teams, as well as communication up of key blockers and support needed

Example: Implemented monthly process of presentation to C-suite of individual business unit SIOPI key takeaways, demand profiles, and risk mitigation actions (Frontgrade/CAES)

EDUCATION

Bachelors in Supply Chain Management

University of Toledo
2012, Valedictorian

CPIM (Certified in Production and Inventory Management)

ASCM / APICS
Certified through Dec 2028

Certificate in Sustainability
Santa Monica College
Feb 2021

INTERESTS

Hiking & Camping

Family Time

Trying New Foods

Fashion

Environmental Sustainability

Fitness

Key Experience Cont.

○ People Leadership & Change Management

- Built and managed teams of planners & data analysts, including headcount justifications, hiring / firing / promoting, professional development, performance reviews, and change management
- Managed material planning and production scheduling teams responsible for thousands of parts, millions in annual spend, and all BOM levels of production, from piece part to sub assembly to final integration (SpaceX)
- Demonstrated effective change management through clear goals / priorities, resource allocation, tool development, feedback sessions, and leadership sponsorship
- Motivated and lead cross-functional teams, including sales, business development, programs, operations, supply chain, engineering, finance, and IT / data science

○ Data Analytics & MRP Systems

- Created data-driven tools & processes for analyzing material and capacity needs against demand
Example: Utilized MRP work order data, production headcount, utilization rates, and other data to create labor capacity models (L3 Harris, Frontgrade)
- Developed new demand forecasting processes
Example: Developed a regional macroeconomic insulation sales forecasting model, increasing forecast accuracy by 11% (Owens Corning)
- Partnered with IT / data science to develop tools utilizing Excel, SQL, Power BI, Access, and R Studio for more efficient planning & scheduling
Example: Increased efficiency and saved 20 labor hours/week by using SQL (SpaceX)
- Developed metrics and RCCA processes to communicate sales & operations health and drive corrective action
Example: Demand Forecast Accuracy, Schedule Adherence, % Capacity Available, MRP Volatility
- Used deep understanding of MRP system logic, including how BOM/work order structure, part attributes / settings, critical path logic, etc. affect planning signals to drive process improvements (Exposure to various ERP systems including SAP and Infor)
Example: Implemented scheduling processes that took into account MRP backwards scheduling logic as well as engineering knowledge of build process to reduce inaccurate MRP signals by 15% for thousands of parts supporting Dragon capsule production (SpaceX)



LINDSAY VOLLMAR

Experienced Supply Chain Professional

CHRONOLOGICAL CAREER HISTORY

STARTUPS 
FORTUNE 500 

SEP 2021 – DEC 2024

DIRECTOR, SALES & OPERATIONS PLANNING

Enterprise-Wide

Frontgrade Technologies

Remote (US) JAN '23 – PRESENT

ELECTRONICS MANUFACTURING (EV, AEROSPACE, DEFENSE)

SEP 2019 – MAR 2021

SALES & OPERATIONS PLANNING MANAGER

Electronic Devices Division

Torrance, CA (Hybrid)  L3 Harris

SUPPLY CHAIN TEAM LEAD
Crew & Cargo Dragon Subassembly and Integration

MAY '19 – AUG '19

MASTER SCHEDULER
Fairing, Landing Legs, Grid Fins
SEP '17 – JUN '18

SEP 2012 – MAY 2016
DEMAND PLANNING, SOURCING, & PRICING @  OWENS CORNING

PRICING ANALYST
Roofing Division
JUN '13 – DEC '14

ENVIRONMENTAL

PRESENT

SALES & OPERATIONS PLANNING CONSULTANT

Catalyst Consulting

Space Division

CAES

SEP '21 – JAN '23 Remote (US)


Same position as Frontgrade -

CAES Space Division was acquired by Veritas Capital

APR 2021 – AUG 2021

SALES & OPERATIONS PLANNING MANAGER

Charging & Energy

Rivian 

Irvine, CA (Hybrid)

LARGE-SCALE ROCKET MANUFACTURING

JUN 2016 – AUG 2019

SUPPLY CHAIN & PRODUCTION @ SPACEX 

PRODUCTION SCHEDULING SUPERVISOR
Crew & Cargo Dragon Subassembly and Integration

JUN '18 – MAY '19

MATERIAL PLANNER

Reusable Fairing NPI, Fairing Integration

JUN '16 – AUG '17

BUILDING MATERIALS, COMPOSITES MANUFACTURING

SOURCING SPECIALIST

Roofing Accessories, NPI

JAN '15 – MAY '16

DEMAND FORECASTING ANALYST

Insulation Division

SEP '12 – JUN '13

MAY 2011 – DEC 2013

ENVIRONMENTAL RESEARCHER

The Lake Erie Center Oregon, OH
Part-Time